

Cloud Services help the Wilson Center protect confidential global issues and foreign policy research

The Wilson Center supports world-renowned fellows as they research topics of national and international significance. iland's cost-effective and secure cloud provides the Center with unmatched protection and flexibility.

business profile

With its headquarters in Washington, D.C., the Wilson Center is home to the world's brightest foreign policy fellows. Experts in economics, history, diplomatic relations, and many more fields come to the Wilson Center to tackle global issues through independent research, open dialogue and actionable ideas. Ranked as one of the top five Think Tanks in the US, the Wilson Center is focused on providing an array of non-partisan research to the US policy community and public.

the search for a new DR solution

The nature of the Wilson Center's data, combined with its location in a national capital, led Bruce Griffith, Chief Technology Officer, to search for a secure DR solution.

"We're in Washington, D.C., which can be a target at times for both physical and cyber-attacks," Griffith said. "It was critical for us to establish a plan that would ensure our data was safe from outside threats, while allowing our staff, fellows, and interns to continue working and collaborating among themselves."

Every academic year, the Wilson Center welcomes more than 120 new fellows and 200 interns. Maintaining the IT department keeps Griffith and his team very busy, as the department covers everything ranging from managing each user's desktop and collaboration systems as well as managing the overall IT infrastructure. Griffith has a lean staff and needed a DR solution that was low-maintenance.

After a bad experience with a DR solution that couldn't deliver reliable data replication, Griffith continued to search for a solution that would meet all of his departments' needs. That's where iland came in.



profile

- ▶ SIZE: Mid-Size
- ▶ INDUSTRY: Education/Research
- ▶ SOLUTION: DRaaS with Zerto
- ▶ HEAD OFFICE: Washington, D.C.

challenges

- ▶ Needed a cost-effective DR solution for a small IT team
- ▶ Must protect data from outside attacks
- ▶ Requirement for colocation device

benefits

- ▶ Flexible pricing drives cost-effective DR solution
- ▶ Ease of management and visibility through iland console
- ▶ Security and compliance helps meet US FIPS requirements

Zerto
2 0 1 6
CLOUD PARTNER
OF THE YEAR
A W A R D

wish list for DR

The Wilson Center's IT team had a list of demands to consider when searching for a provider. It was essential for every user's information to be protected and accessible— both for day-to-day use and emergency failovers. Griffith needed a DR solution that was flexible, reliable, and cost-effective.

versatile solution drives cost-effectiveness

Griffith runs a nimble IT shop that supports a dynamic organization tackling global issues through independent research and open dialogue bringing actionable ideas for the policy community. Versatility is an important factor for the small-sized team. iland's user friendly cloud console combined with Zerto's array of capabilities simplified DR management. "Insight into my cloud resources enables me to monitor the status of the network at any time and perform failover testing," Griffith explained. "I'm able to easily manage my entire DR solution with less staff."

What also attracted Griffith to the iland-Zerto DR offering was the flexible pricing. The no-nonsense pricing per VM and per TB of storage provides the ability to protect different workloads and only pay for what is being used now – with the flexibility to grow the number of protected VMs in the future.

secure data replication for high-profile research

In addition to flexibility, Griffith also has to prioritize security. The Wilson Center adheres to US Federal Industry Processing Standards (US FIPS) for the bulk of their operations. The advanced security features of the iland cloud platform including encryption, intrusion detection and antivirus/anti malware help the IT team to meet these federal requirements. Colocation for an additional security device was a must-have option for Griffith: "It was key for us to find a cloud service provider with colocation in place within the replication environment." Staff, fellows, and interns at the Wilson Center are conducting cutting-edge research and expect that their data is secure. With iland's colocation capabilities and additional security and compliance offerings, Griffith is able to assure every Wilson Center member's information is kept secure and confidential.

efficiency and simplicity seal the deal

IT departments are being pulled in several directions with increased technical requirements. iland's service offerings have allowed Griffith's team to adapt and be efficient with their time and resources. "Every department at iland has been phenomenal to work with," Griffith said. "They've walked us through and explained every step of the process to us. Overall, I would rate the iland teams as outstanding." We're just glad we can help lighten the load, Bruce!

"When you have limited time but a lot of demands, it's nice to be able to cut to the chase and discuss with salespeople and a deployment team what your needs are, have them understand, and give you a solution that you can quickly and easily maintain – and I've found that with iland."

- Bruce Griffith, Chief Technology Officer

about iland

With data centers in the U.S., U.K. and Singapore, iland delivers the only enterprise cloud solutions in the market today with true innovation, transparency, intelligent management and advanced security built in. iland's technology and consultative approach mean anyone—regardless of expertise, location or business objective – can benefit from a hassle-free cloud.

From scaling production workloads to supporting testing and development to disaster recovery, iland's secure cloud and decades of experience mean unmatched service. iland has been recognized as Veeam's Service Provider of the Year as well as VMware's Service Provider Partner of the Year, Global and Americas. iland is also part of the Cisco Cloud Managed Service Provider Program for IaaS and DRaaS and partners with other industry leaders including Zerto, Trend Micro, Hytrust and Nimble Storage.