



INVESTMENT SERVICES

iland DRaaS provides STP Investment Services with a secure cloud for all their data needs.



Client Profile

STP Investment Services is a leading global provider of operations, technology and expertise-driven middle and back office solutions for asset management firms, investment managers, banks, funds, plan sponsors, alternative funds, and other financial institutions. Since 2008, STP has provided comprehensive Managed Services, BPO capabilities, and enterprise data management services to give firms the ability to emphasize key business objectives by outsourcing some or all investment operations functions.

Continuous Data Growth

Christopher Sallemi, CTO, has been fulfilling STP's enterprise data management needs through iland since 2010. Due to the nature of STP's business, they realized that they did not want critical hardware at their building. In addition, it was imperative for them to scale quickly as business needs grew over time.

Christopher explained that STP had researched several companies, but realized that they needed a trustworthy, secure and compliant cloud partner. He stated that, "our CEO had a prior relationship with iland, and when I came onboard, I knew immediately that we wanted to continue working with iland based on the services quality and the data availability that was being provided."

Challenges

- Needed enterprise solution to scale without limitations
- Requirement for secure cloud for real-time monitoring
- Critical need for real-time replication
- High performance and scalability crucial for success

Solution

- iland Secure DRaaS with Zerto

Benefits

- Innovative service solutions
- Quality of services and support provided
- Flexible and scalable solution
- Secure and fully accessible data
- No hidden fees or upcharges

Profile

- Size: SMB
- Industry: Financial Services





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Christopher Sallemi . CTO



Secure and Compliant Data

STP’s business is data and mission critical SLAs that have financial consequences for the success and health of their business.

“There has been a lot in the news lately about cloud services being down, including Amazon, and we cannot run our business if our data is not available,” Christopher stated.

DRaaS was the right solution to guarantee resiliency and high availability that is crucial to meet STP’s requirements. iland provides the servers, networking and storage to act as the target site for replication and recovery of critical data and applications allowing for the continuous availability of STP’s data.

Another concern mentioned by STP is security, which is critical to any financial institution’s business. Cloud shouldn’t be a trade-off between security and flexibility. The iland Secure Cloud allows STP to complete their due diligence and monitor their business in real time. iland provides the security and compliance practices to STP, without compromising control, visibility, or auditability.

True Partner at All Times

Christopher noted that iland’s predictable pricing and comprehensive support makes it easy for STP to meet its strategic and business goals. iland’s Secure Cloud platform with direct integration into Zerto’s industry-leading replication software offers increased flexibility, customized runbook functionality, optimized RPOs and near-zero RTOs allowing STP more control over their disaster recovery plan and faster failover with automated failover and failback.

Data is the lifeline for STP and iland provides the security and availability that keeps their clients happy every day.

“iland is a vital vendor for STP and it has been very refreshing to see an on-shore technical team that is so responsive to all of our needs,” Chris said.

Protect business. Power innovation.

